

From day one...

To get the best care and subsidy outcomes from ACFI  
it is essential to be able to continually track all changes  
in a resident's assessed care needs.

**manad plus's unique 'In-Progress'  
feature. The key to risk and opportunity  
management for care and ACFI**



**manad plus**  
simple solution, better care

# Here's the secret...

Over the last 15 years Management Advantage has built its reputation as a consultancy and software firm specialising in care subsidy and care management.

Our software product Manad Plus will improve your data capture and integrate care needs and ACFI appraisals. All these factors need to be operating at a very high level of efficiency and accuracy if you are to minimise the risks to direct care and continue to gain the financial ability to provide that care.

Manad Plus is the only software on the market that specialises in this critical connection of care and subsidy.

Over the last 10 years, we have found most RCS losses were due to not identifying opportunities for 2 category jumps in a timely manner.

Through Manad Plus's unique *in-progress* scoring process you constantly track the changes in assessed care needs and link these changes directly to the *in-progress* ACFI score. This way, you will see the opportunity for increasing ACFI as it is developing, not months or years later, with subsequent risk to care and possible ACFI subsidy loss.

## Consider the case below of the Behaviour Domain

The table shows the change in moving just 1 level in behaviours

Residents	Behaviours - 1 Level Change					
	N/A to Low	Per Year	Low to Medium	Per Year	Medium to High	Per Year
1	\$6.68	\$2,438	\$7.17	\$2,617	\$15.32	\$5,591
2	\$6.68	\$4,876	\$7.17	\$5,234	\$15.32	\$11,183
5	\$6.68	\$12,191	\$7.17	\$13,085	\$15.32	\$27,959
10	\$6.68	\$24,382	\$7.17	\$26,170	\$15.32	\$55,918
15	\$6.68	\$36,573	\$7.17	\$39,255	\$15.32	\$83,877
20	\$6.68	\$48,764	\$7.17	\$52,341	\$15.32	\$111,836
25	\$6.68	\$60,955	\$7.17	\$65,426	\$15.32	\$139,795
30	\$6.68	\$73,146	\$7.17	\$78,511	\$15.32	\$167,754
35	\$6.68	\$85,337	\$7.17	\$91,596	\$15.32	\$195,713
40	\$6.68	\$97,528	\$7.17	\$104,682	\$15.32	\$223,672
50	\$6.68	\$121,910	\$7.17	\$130,852	\$15.32	\$279,590
60	\$6.68	\$146,292	\$7.17	\$157,023	\$15.32	\$335,508
75	\$6.68	\$182,865	\$7.17	\$196,278	\$15.32	\$419,385
100	\$6.68	\$243,820	\$7.17	\$261,705	\$15.32	\$559,180

(Daily ACFI subsidy rates as at 1 July 2008)

We recognise that obviously not every resident would show such a change, but with Manad Plus's smart electronic charting, its sophisticated data capture tools and especially our *in-progress* function, the level of data loss will be minimal and the corresponding subsidy opportunity optimised. Even for a minimum case, Manad Plus will return efficiency gains, improve income and provide risk management tools far in excess of any other aged care software on the market.

... but let's look at the ADL domain as well

Residents	ADL's - 1 Level Change					
	N/A to Low	Per Year	Low to Medium	Per Year	Medium to High	Per Year
1	\$29.22	\$10,665	\$34.43	\$12,566	\$24.52	\$8,949
2	\$29.22	\$21,330	\$34.43	\$25,133	\$24.52	\$17,899
5	\$29.22	\$53,326	\$34.43	\$62,834	\$24.52	\$44,749
10	\$29.22	\$106,653	\$34.43	\$125,669	\$24.52	\$89,498
15	\$29.22	\$159,979	\$34.43	\$188,504	\$24.52	\$134,247
20	\$29.22	\$213,306	\$34.43	\$251,339	\$24.52	\$178,996
25	\$29.22	\$266,632	\$34.43	\$314,173	\$24.52	\$223,745
30	\$29.22	\$319,959	\$34.43	\$377,008	\$24.52	\$268,494
35	\$29.22	\$373,285	\$34.43	\$439,843	\$24.52	\$313,243
40	\$29.22	\$426,612	\$34.43	\$502,678	\$24.52	\$357,992
50	\$29.22	\$533,265	\$34.43	\$628,347	\$24.52	\$447,490
60	\$29.22	\$639,918	\$34.43	\$754,017	\$24.52	\$536,988
75	\$29.22	\$799,897	\$34.43	\$942,521	\$24.52	\$671,235
100	\$29.22	\$1,066,530	\$34.43	\$1,256,695	\$24.52	\$894,980

(Daily ACFI subsidy rates as at 1 July 2008)

If you apply the same approach and consideration to the ADL domain, the first thing you see is that it is even more important in ACFI subsidy dollar terms to have the Manad Plus system.

Without even considering the Complex Health Care (CHC) Domain or any further qualifications regarding the ACFI business rules, it is reasonable to say that the results are self-evident for an aged care organisation in today's ACFI environment, especially considering that there is no longer a formal re-appraisal period under ACFI as there was with the RCS.

Note also that the subsidy gain above is 'per annum' while your outlays for Manad Plus are mainly year 1 only.

Bearing in mind that our software is designed also to optimise care, Manad Plus is an undeniable benefit from any aspect of analysis, as it brings everything together with features such as:

- Complete resident database with true B2B online claiming with Medicare Australia
- All necessary assessments and charts (including ACFI)
- Fully integrated, automated and personalised care plans and progress notes
- Adverse events and incident reporting with easy, yet powerful analyses and automated graphs
- Quality and risk management tools
- Comments and complaints tracking
- Automated management of all your meetings and your CQI action plan

...plus so much more

**Don't delay; the management of care and ACFI can be made so much easier.  
Call for a demonstration anywhere in Australia.**

**MANAGEMENTADVANTAGE**

*Better solutions for better aged care*

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